

## From the desk of Mike Phillips, CCIM

Tuesday, November 12, 2013

RE: John Wise, Letter of Recommendation

Real Estate Attorney / Legal Services

To Whom It May Concern:

I am honored to write this Letter of Recommendation for John Wise as it relates to my business and personal experiences with him.

My business is multi-state Multifamily Brokerage, Investments and Property Management. We are a full service real estate firm, so, to say the least, over the years we have required strong legal counsel on multiple occasions for many reasons. For years, I used multiple attorneys always looking for the one that we could form a long lasting and exclusive relationship. Finally, I found John.

I have known John since 2004, so almost 10 years. Since meeting him, John has been our lead attorney and we have also grown to be friends, which in my opinion, is extremely important. He has represented me, my companies, and our properties in multiple real estate related legal matters including partnership formations, company formations, HR issues, complex real estate transactions and closings, tough tenant related eviction issues, contract review, loan document review, insurance company disputes, due diligence legal matters such as City or Code issues, and so much more.

To me, an attorney needs several key attributes in order to be truly great at their craft. I believe they need a <u>strong legal knowledge</u>, <u>extensive experience</u>, <u>creative thinking</u> to solve complex issues, <u>good personal compatibility with others</u> (i.e. me and other attorneys), a <u>great reputation</u> and well known <u>integrity</u>, and <u>strong long term relations with others</u>. John exemplifies all of these attributes. He is truly the best attorney I have ever dealt with over the years. We are grateful to have him on our side.

Please feel free to call me regarding this letter and my relationship with John.

In conclusion, I highly recommend John Wise for your future real estate legal service needs.

Sincerely,

Mike Phillips, CCIM

President